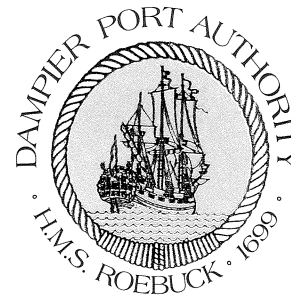


Your Ref:
Our Ref:
Enquiries:

Locked Bag 5006
Karratha, W.A. 6714
Telephone: (08) 9159 6555.
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2nd April 2013

Ship Agency Services Pty Ltd
PO Box 1303
BIBRA LAKE WA 6965

Dear Port User

NOTIFICATION OF INCREASES IN PORT CHARGES

The purpose of this letter is to advise of an increase in the following port charges effective from 1 July 2013.

Trade in the port continues to be strong and future demand projections for the Pilbara supports the DPA continuing to develop the necessary infrastructure and expertise to play its part in ensuring that your business can prosper from that economic activity.

The following prices have increased due to increases in direct supplier charges.

Charge	Current Charge	Charge from 1 July 2013
Water Charges	\$8.77	\$9.30
Pilotage Exemption	\$1,070.00	\$1,101.55

DPA has continued to adopt a full user pays system of costing services – avoiding inappropriate subsidisation of charges from land leases, etc. Recovery of landside security costs and much higher maintenance costs for the ageing Dampier Cargo Wharf are included in these charges.

Charge	Current Charge	Charge from 1 July 2013
Berth Hire	\$105.00	\$110.00
Wharfage	\$10.28	\$10.75

Mooring Fees

The increase is reflective of increases in operating costs to administer the mooring system.

	Current Charge	Charge from 1 July 2013
Recreational day/storm mooring	\$190.00	\$209.00
Recreational cyclone mooring	\$190.00	\$209.00
Commercial < 100 tonnes	\$950.00	\$1,045.00

Commercial 100 to 999 tonnes	\$1,140.00	\$1,254.00
Commercial 1000 to 4,999 tonnes	\$1,425.00	\$1,567.50
Commercial greater than 5,000 tonnes	\$1,900.00	\$2,090.00

The following increase in port dues reflects the rising costs associated with the Pilbara. The DPA has carefully considered the future plans of its customers and the necessary changes it needs to make to support capital investment and logistics efficiency over the next five years. It is worth noting that port dues remain less than ten per cent of the total charges levied on shipping arriving at the port by Federal Government and Industry fees.

Charge	Current Charge	Charge from 1 July 2013
Port Dues	\$0.2268	\$0.2739
Minimum port dues	\$450.00	\$540.00

All prices are exclusive of GST.

Some of the specific items of development being undertaken in 2013-14 are:

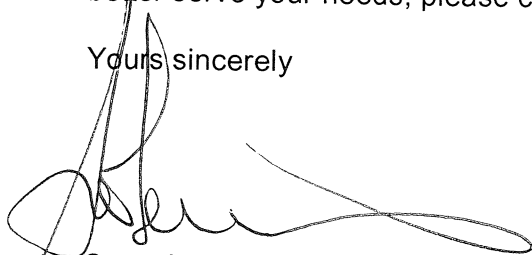
- *Vessel Traffic Information System (VTIS)*
- *Concrete repairs to the Dampier Cargo Wharf (further crucial work on our 5 year rolling program)*
- *Pile repairs to the Dampier Cargo Wharf (to keep this facility in good repair)*
- *Additional land development at Dampier*
- *Oil Spill Response – Increased training and response capability*
- *Further development of the King Bay Industrial Estate*

In addition, \$5 million of capital works will be undertaken in 2013-14 and the DPA will continue to invest in its people, systems, and operational capabilities to ensure that we can better facilitate trade, and look after marine safety, security, and environmental protection – services which benefit all users directly or indirectly.

The Board and management of the DPA is keenly aware of the importance of keeping port fees and charges as low as possible while ensuring that the Port is able to meet the needs of users into the future and make its required rate of return to Government. The support of all port users is appreciated, and the DPA continues to strive to make the Port of Dampier the most efficient and effective port in Australia.

Should you have any comments on port charges or ideas in regard to how the port can better serve your needs, please contact me in the first instance on 9159 6562.

Yours sincerely



Steve Lewis
CHIEF EXECUTIVE OFFICER